

2/9/11

Highlighted Opportunities

Business Development Specialist

Institution: International Reading Association

Location: Newark, DE, USA

Level: IRA Positions

Date posted: 18-Jan-11

Job description:

Basic Functions

Responsible for the development and delivery of new professional development opportunities.

Scope of Responsibilities

- Conduct market research and competitive analysis on professional development (PD) offerings to identify needs of our largest target markets and to determine how to differentiate IRA's PD offerings from its competitors
- Develop revenue models, cost structures and revenue projections for new PD, to include margin models
- Identify and develop key resources, including time, people, inventory, technology, partnerships, products, and delivery channels
- Develop metrics and tools to measure performance against plans; continually assess success and recommend necessary adjustments promptly
- Manage cross functional teams in the development and execution of professional development products, conferences and other initiatives
- Work with Marketing, Communications, and Membership teams to develop product launch strategy, timeline, and roll-out
- Identify expanded capacity tools for all PD offerings (online marketplace, webinars, and e-social forums)
- Identify partner organizations for delivering PD
- Identify and document current government funded programs, identifying potential opportunities for IRA to provide PD (i.e., Race to the Top). Identify and work with individuals in host state for annual convention who control education funding

Job requirements:

Minimum of a Bachelors Degree required. Five years or more of relevant work experience in business development. Strong analytical ability a must, with experience in product development strongly desired. Ability to work independently and manage multiple projects and numerous deadlines. Knowledge of the education market and ability to effectively interact with PD providers and partners a must.

Strong research and quantitative and analytical skills required. Good verbal and written communication skills with an ability to develop relationships with potential partner organizations.

Skills Proficient in MS Office, strong knowledge of Excel Excellent report writing skills and ability to produce high quality, clear and concise reports in Word, Excel (with graphic charts) and Power Point.

How to apply:

Please email application to: jobpostings@reading.org

Employer profile:

AA/EOE

Contact information

E-mail: jobpostings@reading.org

Fax:

URL: <http://www.reading.org>

NOW HIRING AT CLUB FITNESS

_We are hiring **group fitness/aerobics instructors!**

Looking for new ideas new classes as well as

Zumba, Body Pump, Yoga, Pilates, Step, Jazzercise ...

We have several spots on the current schedule open now.

Free membership for you and your spouse plus competitive pay.

call Lisa at 302-430-1335 to apply!

We have 2 locations we are hiring for, **DOVER** and **REHOBOTH**

Don't forget to check these important sites for opportunities:

The People's Place <http://www.peoplesplace2.com/employment.html>

Delaware Employment Link for all jobs posted for the State of Delaware: <http://delawarestatejobs.com/>

Link for Jobs at Non-Merit State Agencies <http://www.delawarestatejobs.com/pages/additionaljobs.asp>

Delaware Job Link for jobs listed by Delaware Companies: <https://joblink.delaware.gov/>

County Jobs in Delaware:

- Kent County - <http://www.co.kent.de.us/Departments/Administration/KCJobs.htm>
- Sussex County - <http://www.sussexcountyde.gov/dept/personnel/index.cfm?resource=jobopenings>
- New Castle County - <http://www2.nccde.org/HR/Employment/default.aspx>

The State of Delaware is accepting employment applications for the following jobs. If you are interested in a job, please submit your application by the **final filing date.**

Job title: Support Services Administrator

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 013111-MAHZ06-350600

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=013111&R2=MAHZ06&R3=350600>

Job title: Conservation Technician III

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 013111-MGCA03-350100

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=013111&R2=MGCA03&R3=350100>

Job title: Accounting Specialist

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 020111-MABA02-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MABA02&R3=350500>

Job title: Custodial Worker

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 020111-MCAB01-350100

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MCAB01&R3=350100>

Job title: Senior Health Program Representative

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 020111-MDCI02-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDCI02&R3=350500>

Job title: Developmental Disabilities Center Assistant Director

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 020111-MDCZ03-351100

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDCZ03&R3=351100>

Job title: Labor Law Enforcement Officer II

Opening date: 2/3/2011

Final filing date: Feb 9 2011 11:5

Recruitment number: 020111-MDDF02-600700

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDDF02&R3=600700>

Job title: Public Health Administrator I

Opening date: 2/3/2011
Final filing date: Feb 9 2011 11:5
Recruitment number: 020111-MDDL02-350500
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDDL02&R3=350500>

Job title: Labor Law Enforcement Officer II
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020311-MDDF02-600700
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020311&R2=MDDF02&R3=600700>

Job title: Management Analyst III
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020211-MFDB03-350500
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MFDB03&R3=350500>

Job title: Administrative Librarian
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020211-MEBC03-350600
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MEBC03&R3=350600>

Job title: Social Services Technician
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020211-MDDZ56-350700
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MDDZ56&R3=350700>

Job title: Microbiologist II
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020111-MGBG02-350500
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MGBG02&R3=350500>

Job title: Social Service Administrator
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020111-MDDZ52-350500
Web link:
<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDDZ52&R3=350500>

Job title: Custodial Supervisor I
Opening date: 2/4/2011
Final filing date: Feb 10 2011 11:5
Recruitment number: 020111-MCAB03-350100

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MCAB03&R3=350100>

Job title: Custodial Worker

Opening date: 2/4/2011

Final filing date: Feb 10 2011 11:5

Recruitment number: 020111-MCAB01-350101

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MCAB01&R3=350101>

Job title: Senior Fiscal Administrative Officer

Opening date: 2/4/2011

Final filing date: Feb 10 2011 11:5

Recruitment number: 020111-MABB05-351000

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MABB05&R3=351000>

Job title: Administrative Specialist I

Opening date: 2/4/2011

Final filing date: Feb 10 2011 11:5

Recruitment number: 020111-MAAA01-350100

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MAAA01&R3=350100>

Job title: Adolescent Treatment Services Coordinator

Opening date: 2/5/2011

Final filing date: Feb 11 2011 11:5

Recruitment number: 020211-MDDZ02-370401

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MDDZ02&R3=370401>

Job title: Adolescent Treatment Services Coordinator

Opening date: 2/5/2011

Final filing date: Feb 11 2011 11:5

Recruitment number: 020211-MDDZ02-370400

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MDDZ02&R3=370400>

Job title: Environmental Compliance Specialist

Opening date: 2/5/2011

Final filing date: Feb 11 2011 11:5

Recruitment number: 020111-MGCB01-400400

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MGCB01&R3=400400>

Job title: Senior Social Worker Case Manager

Opening date: 2/5/2011

Final filing date: Feb 11 2011 11:5

Recruitment number: 020111-MDDZ58-350700

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MDDZ58&R3=350700>

Job title: Judicial Case Processor III

Opening date: 2/6/2011

Final filing date: Feb 12 2011 11:5

Recruitment number: 020111-MAFC03-20600

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MAFC03&R3=20600>

Job title: Cook

Opening date: 2/8/2011

Final filing date: Feb 14 2011 11:5

Recruitment number: 020511-MCBA01-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020511&R2=MCBA01&R3=350500>

Job title: Licensed Practical Nurse III

Opening date: 2/9/2011

Final filing date: Feb 15 2011 11:5

Recruitment number: 020711-MDGA01-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020711&R2=MDGA01&R3=350500>

Job title: Licensed Practical Nurse II

Opening date: 2/9/2011

Final filing date: Feb 15 2011 11:5

Recruitment number: 020711-MDGA01-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020711&R2=MDGA01&R3=350500>

Job title: Licensed Practical Nurse I

Opening date: 2/9/2011

Final filing date: Feb 15 2011 11:5

Recruitment number: 020711-MDGA01-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020711&R2=MDGA01&R3=350500>

Job title: Food Service Worker

Opening date: 2/9/2011

Final filing date: Feb 15 2011 11:5

Recruitment number: 020511-MCBD01-350501

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020511&R2=MCBD01&R3=350501>

Job title: Food Service Worker

Opening date: 2/9/2011

Final filing date: Feb 15 2011 11:5

Recruitment number: 020511-MCBD01-350500

Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020511&R2=MCBD01&R3=350500>

Job title: Labor Market Analyst

Opening date: 2/3/2011

Final filing date: Feb 16 2011 11:5
Recruitment number: 020211-MFDA01-600100
Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020211&R2=MFDA01&R3=600100>

Job title: Chief Right-of-Way Agent
Opening date: 2/3/2011
Final filing date: Feb 23 2011 11:5
Recruitment number: 020111-MAEB06-550300
Web link:

<http://www.jobaps.com/DE/sup/Bulpreview.asp?R1=020111&R2=MAEB06&R3=550300>

See Below for Jobs Recently Posted in the Cape Gazette

Accountant	Lester & Co.
Caregiver	Gallite
Computer Tech	AmeriTechnologies
Crane Operator	Skanska
Custodian	Cape Henlopen School District
Designer	Furniture Store
Floral Design Positions	Baywood Clubhouse
HVAC Installer/Service Technician	Hellens Heating & Air
Lawn/Tree/Shrub Applicator	Sposato Landscape
LPN/MA	Medical Practice
Maintenance Helper	Mariner's Cove
Marketing Administrator	Southern Delaware Tourism
Medical Billers	Cardiology Practice
Merchandiser	Bell Nursery
Multiple Positions	MedTix
Nanny	Infant
Nurse	Veterans
Nursing	Christiana Care
Occupational Therapy Assistant, Interpreter	Cape Henlopen School District
Ophthalmic Assistant	Delaware Eye Institute
Physical Therapy Assistant	Old Towne PT
Restaurant Manager	Twinings Lobster Shanty
Revenue Supervisor	Cape Henlopen State Park
RN/LPN	Pediatric Office

Sales Associates	New Balance
Salon Positions	Salon Milton
Seasonal Employment	City of Rehoboth Beach
Secretary	Lewes
Social Workers, Psych Techs	The Mind & Body Institute
Sous Chef	the Pickled Pig Pub
Speech Therapist	Cape Henlopen School District
Superintendent	Cape Henlopen School District
Talbots Open House	Talbots Outlet
Tax Preparer	Miracle VNet
Volunteer Coordinator	Delaware State Parks

Please see Below for Opportunities in the Dover Post

- **Local Sunoco C-store** Accepting Applications and Hiring Soon! Apply in Person: 412 N. 6th St. Odessa, De. 8a-3p
- **P/T DRIVER** Local Delivery of floral products. Able to drive a full sized cargo van. Job is located in Hockessin, DE. Wanner's Flowers **Interested applicants contact Wanner's Flowers at wannersflowers@verizon.net by 01/31/2011.**
- **EXPERIENCED EBAY SELLER & ALSO A COMPUTER TYPING EXPERT NEEDED,** Call 302-653-4810 Smyrna area.
- **SALES, WAREHOUSE & DELIVERY** Locally owned building supply company now hiring. Sales, warehouse and delivery positions available. Apply within. Located at 141 Mullet Run street, Milford, De. Delaware Building Supply Inc
- **Auto Mechanic** Diagnose and repair fleet vehicles. Good mechanical ability. Basic welding, math & reading skills. Knowledge of operation & safe use of all garage tools & testing equipment. Able to identify replacement parts, analyze & resolve fleet problems & repairs using wiring schematics & electrical test equipment, safely operate associated machinery and tools. 4 years as mechanic Job is located next to Wilmington, DE. Winterthur Museum send resume & cover letter to jobs@winterthur.org by 2/20/11.
- **Medical Clinical Assistant needed** At least three years of relevant experience required. Please send all M-S word resumes with relevant references to: harper_lil@yahoo.com
- **COOKS Green Meadows at Dover - Emeritus Senior Living.** FT/PT Cooks with exp in retirement/hosp/nursing. Pref supporting all food needs for 100 resident facility in Dover, DE *Vacation/Sick. *Health Care benefits with 30 + hrs/week. Fax resume to 302-674-3341 or Email **GMDover-DSD@emeritus.com** EOE.

- **Part time position for CAD Operator** at Environmental Testing, Inc. in Middletown, DE. Hours flexible, and compensation commensurate with experience. **Send experience profile to ghaves@eti-del.com.**
- **FRONT OFFICE STAFF** Full time position is currently available in our front office. This right candidate will be professional, enjoy working with the public, and have the ability to triage phone calls. Must have prior medical experience. We have a competitive benefit package and salary structure. **Interested candidates may submit resumes to HR@delgi.net or fax to 302-731-4822**
- **PART-TIME POSITION Security/ Maintenance** Position available immediately. Hourly position Monday-Thursday evenings from 5-10 pm. Some weekend hours possible. Responsible for security, varied maintenance, including some custodial work, set-up and tear-down for evening functions. Send resume to: Wyoming United Methodist Church P.O. Box 389 Camden-Wyoming, DE 19934 or email: wumcjobs@comcast.net or apply in person weekdays from 9am-4pm. Call 302-697-8400 for more information
- **EARN EXTRA \$\$\$\$** Delivering phone books in DOVER & SURROUNDING AREAS \$7 - \$9 per hour (Up to \$15 per hr possible) Must have own car & insurance 443-523-0121
- **COUNTER PERSON NEEDED** Apply in Person Capitol Cleaners 217 S. New St. Dover, De.

Jobs Recently Posted in the Delaware State News

- **Mechanic & Service Manager** Good Year. Experience required. Apply in person: 430 Haveg Rd., Middletown, DE 302-378-3801
- **Paver Operator** George & Lynch. Experienced. Apply in person to George & Lynch, Inc., 150 Lafferty LN., Dover, DE 19901. No phone calls please.
- **Front Desk Coordinator** Dental Office. Answering phone, checking patients in and out, and scheduling patients. Dental experience is not necessary. Contact Laurie or Aliesha @ 302-741-2044.
- **Housing Development Specialist** NCALL Research. Assist multi family apartment development/preservation & for other housing services throughout Delmarva. LIHTC, HOME, Rural Development, federal/state housing program experience preferred. Call NCALL 302-678-9400. Closing date: 2-22-11
- **Dental Assistant** Full/part time position. Experienced preferred but not necessary. Must have Delaware Radiation Certification and references. Must be able to work in high volume, high energy Atmosphere. Fax resume to: 302-260-9266

- **Administrative Assistant** Heritage at Milford. Full time. To manage front desk position of Assisted Living Community. Must be professional and possess strong customer service abilities. Knowledge of Microsoft Applications and strong computer skills required. Please apply in person to: Heritage at Milford, 500 S. DuPont Blvd, Milford, DE 19963. 302-422-8700
- **Medical Assistant or LPN** Needed for medical practice. Experienced only apply. Fax resume to: 302-698-1187
- **Medical-LPN** Busy surgical practice seeking energetic, qualified LPN. Looking for can-do positive attitude with computer skills. Send resume and salary expectations to PO Box 412, Milford, DE 19963 or e-mail: officemarg@comcast.net

Please see Below for Jobs Recently Posted in the Guide

Sussex parents as Teachers Early Head Start Home-Based program seeking Home Visitor. Bachelor degree in Early Childhood Education or related field and Bilingual preferred.

Call Anna Scovell for more info. at 302-856-5239 or email:

amscovell@IF.k12.de.us

222865

Delivery Route Truck Drivers!

We are starting to accept applications for qualified drivers on the Eastern Shore. Must be 21, have at least 6 months "verifiable" of driving trucks in the last year, clean MVR, pass drug test, be able to read a map & lift up to 150 lbs. These qualifications are strictly followed, so if you don't have all of these, then please don't respond to this ad. If you do have all the qualifications listed, then call 443-944-9956 & leave your name, number & your past driving exp. We will return your call in the order we received it, to schedule an interview.

222648

CUSTOMER SERVICE/ WAREHOUSE/DRIVER

PT, seasonal position, (3-1 to 10-31), in wholesale landscape distribution. Clean driving record a must. Bilingual, computer skills and landscape product knowledge are pluses. Drug testing.

Frankford. Email resume:

jobs@turf-equipment.com

222231

Fast growing irrigation company looking to add an experienced Electrician Service Tech. Clean driver's license required. Excellent pay and benefit package. Apply in person to Sussex Irrigation Co. Inc., Trussum Pond Rd., Laurel, DE.

222358

AERUS ELECTROLUX

(3) Openings for dedicated Sales People. Vacuums * Heaters * Air Purifiers.

Call 302-249-6424

222743

PROPERTY MANAGER

East Coast Property Management has position available for apartment complex in Middletown, DE.

Exp. managing Tax Credit property or degree in Business Management is preferred. Must be organized, have excellent communication skills & able to multi-task.

Email or fax resume to:

vsmith@ecpmgt.com

302-629-8504

EOE

222402

PT Maintenance & Repair, 15 hrs./wk. Plumbing, electrical, Drywall/Paint exp. only. Ideal for semi-retired. Fax resume to 302-398-3500 or call 302-398-4200.

221940

REGISTERED NURSE

We are seeking an OR/PACU nurse for PT/per diem hours. Applicants must be ACLS certified and have exp. in the OR. Please send resume to Heidi at: hmarshall@phgnet.com or fax to: 410-546-8364.

220071

FULL TIME OFFICE ASSIST-ANT, Black Gold Farms in Rhodesdale, MD has an opening for an Office Assistant. Duties include communication, record keeping, office equipment and system management, data entry, performing quality control, coding bills, answering phones, interacting with vendors, scheduling and calendar management.

Familiarity with local agriculture a plus but not required.

Critical thinking skills, bookkeeping and general accounting knowledge is required.

Successful applicant will be competent with Microsoft Excel, Microsoft Word, Power Point, and more. This full time position offers competitive compensation and benefits.

Send resume to: employment @blackgoldpotato.com;
applications available online at www.blackgoldpotato.com

Call Tim for more info.,

410-463-6075

219772

RETREAD PLANT MANAGER

McCarthy Tire Service Co., Inc, one of the largest, independent tire companies in North America has an immediate opening for a Retread Plant Manager at our facility in Federalsburg. Successful candidate must have lean manufacturing experience, supervisory or management experience, excellent computer skills, strong customer service skills and the

ability to work with all levels of employees. Must also have the ability to deal with all aspects of inventory control, ordering of supplies, hiring of potential employees and the ability to handle disciplinary action of employees. Candidate must also have excellent written and verbal communication skills as well as the ability to deal with finance concerns in the areas of budgeting, workforce and weekly payroll issues. The ability to multi task and work in a fast paced environment is a must. We offer an excellent salary and complete benefits package. Interested applicants may send resume with salary history to: taugust@mccarthytire.com or mstaley@mccarthytire.com email: mstaley@mccarthytire.com for more information. Serious inquiries only please.

Very busy used automobile dealership looking for qualified Mechanics. **MUST HAVE OWN TOOLS.** Apply in person. D&C Auto Sales, Laurel, DE. No phone calls!

PROFESSIONAL DRIVER WANTED:

Local trips. Must be able to work with people, and on a time schedule. Part time only. Fax resume to: **1-888-589-7094**

222766

Accepting Applications for Cooks

& Cashiers, FT/PT. Start at \$7.25/hr. up to \$8.50/hr., Chance for advancement. Pickup application at: Bodie's Dairy Market in Millsboro, Milton, Georgetown, Selbyville or Dagsboro, DE; or Greensboro, MD.

Small Poultry Farm in Barclay, MD, looking for FT farm hand. Must have some farming exp. & be willing to live on the prem. Will be responsible for daily care and main. of (3) poultry houses. Serious applicants please inquire to 760-390-1352, refs. and background check to be completed.

Auto Body Repair Man w/body shop experience. Min. 10 yrs. Must have own tools, 40+ hrs./ week. **LEWES AREA.** Call 302-827-2960 or 302-727-2175

AVON

REPS. NEEDED ALL AREAS

410-364-9012 Avon Beauty Ctr.

302-943-5721 (Sussex/Kent)

302-249-0973 (S. Sussex Co.)

OR TOLL FREE 877-337-EARN

www.YOURAVON.COM/wendy

219212

Route Sales. Earn \$150 + cash bonuses daily. Clean driver's lic. Sharp and with good attitude = \$\$\$\$. Company vehicle & training provided. Limited openings. Call now! 410-

463-0896

222546

Walls Irrigation- Truck Driver. CDL Required, physical w/health card, lifting required of 50+ lbs. 80% of the time. Mechanical background preferred. Year round employment.

Apply at: 833 S. Dupont Blvd., Milford, DE 19963. No Phone Calls Please.

221538

NOW HIRING Project Manager, \$25/hr.; Electrical Engineer, \$25/hr.; Administrative Assistant, \$17/hr. Apply at:

www.statecapitaljobs.com

222337

Do you enjoy one-on-one care with patients? Join the Peninsula Home Care team providing care in the patient's own home. Positions available: FT/PT RN, PT Physical Therapy, and PT Speech. Fax resume to 302-629-6542.

222478

Attention Hair Stylist! Finally make the money you're worth. Come join us in fast growing salon. Call today for details. Call 302-875-9580.

221584

Maintenance

FT & PT positions available in Milford & Smyrna. Exp. in drywall, painting, plumbing, electrical and janitorial. Must have valid driver's license, own transportation & be avail. some evenings & weekends. Fax resume to 302-629-8504 or call 302-629-8492 for an application.

EOE

222219

PROPERTY MANAGER

East Coast Property Management seeks mature manager for apt. complexes in Seaford, DE. Must have exp. managing Tax Credit, HUD & RD properties and enjoy working with the elderly to include organizing & participating in tenant social activities.

Email or fax resume to: vsmith@ecpmgt.com

302-629-8504

EOE

222222

WANTED AUTO TECHNICIAN POHANKA AUTOMOTIVE GROUP

We're looking for positive, motivated professionals who take pride in their work. Pohanka offers a full benefits package & pay is based on skill & exp. All shifts are avail. Call Service Director Wayne Bowen, 410-749-2301 ext. 1478 to apply.

222217

TRACTOR TRAILER CDL

DRIVER NEEDED

NE regional runs. Home weekends. Full benefits. Clean driving record & 3 yrs. exp.
Apply in person: Reed Trucking. 522 Chestnut St., Milton, DE
or call 302-684-8585 x18.

221919

**WANTED: NEWSPAPER CARRIERS FOR THE
DELMAR, SALISBURY, BERLIN & POKOMOKE AREA.**

The Daily Times
1-800-44DAILY or 410-749-7171 ext. 314

222438

SALES PERSON wanted for used car lot, exp. preferred but will consider all applications.
Must have current Drivers License. Apply at Georgetown Auto Sales, 302-856-3648.

221018

Seeking Farm Laborer for work w/poultry, hogs & farm maintenance. Driver's lic. & exp.
w/poultry req. Must be able to drive farm truck & tractor. House included w/salary. Call
302-436-2128.

222627

Experienced trencher/excavator operator to install pipe and wire on irrigation projects. A
clean CDL license is required. Apply in person to Sussex Irrigation Co. Inc., Trussum Pond
Rd., Laurel.

222352

MD Safety Inspector - Auto Tech Wanted for Busy Princess Anne, MD Repair Shop. Must
Have Current Inspectors License. Paid Vac., Holidays & Aflac. No Weekends & Top Pay.
Call 410-651-1836 for Application.

222436

HERTRICH CHEVY DODGE

DENTON, MD

Spring is coming
& we are busy!

WE NEED

SALESPEOPLE!

Sales Exp. a Plus
But We Will Train.

EXC. PAY & BENEFITS

Apply in Person
Rt. 404, Denton
or online:

WWW.

HERTRICH CAREERS.COM

221955

BOOKKEEPER/PROP. MGR.

PT-FT. Great opportunity with a local, growing company.

Fax resume to 206-202-0745.

222267

(1) Exp. Auto Tech & (1) general Service Tech Wanted for Busy Princess Anne, MD Shop. Must Have Own Tools & Transportation. Some Saturdays. Paid Vac., holidays & Aflac. Top Pay. Call 410-651-1836 for Application.

222437

**THE HOT ROD GARAGE
DENTON, MD
EXPERIENCED HELP NEEDED IN OUR IN HOUSE UPHOLSTERY SHOP. CALL
TO SCHEDULE AN INTERVIEW
410-479-4360**

222345

BESTEMPS OF SEAFORD

We are accepting applications for **MILFORD AREA**

Office/Clerical: Multi-line phones, MS Word & Excel, fast paced office. Must have exp.
Resume required.

Sheet Metal: Fabricate, assemble, install & repair sheet metal products and equipment, set up and operate fabricating machines to accurately measure cut, bed, and straighten sheet metal.

Entry Level Welders w/exp. in MIG & Corner welding, must be able to pass a flat weld test in 3G position, ASME Section 9 Certification Required.

Unit Assembly: Assemble units from supplied parts. Must be able to understand & follow detailed instructions, verbally & written.

Temp. to Perm., Drug/Background Check.
Bring (2) IDs.

110 Cannon St.,
Seaford, DE 19973
302-629-HELP (4357)
EOE

222851

FT Farm Hand/Manager for (6) new poultry houses in Ingleside, MD. Exp. preferred, new 1 BR apt. provided, salary nego. Call 443-480-1786.

222817

**GET PAID TO LEARN. SENIOR COMMUNITY SERVICE EMPLOYMENT.
PROGRAM FOR PEOPLE 55 OR OLDER WHO LIVE IN SUSSEX CO. LOW**

INCOME, UNEMPLOYED & WILLING TO LEARN. TRAINING IS FOR 20 HRS. PER WEEK, \$7.25/HR. MUST BE LOOKING FOR WORK. PLS. CALL FIRST STATE COMMUN-ITY ACTION AGENCY, 302-856-7761 EXT. 126.

220948

SERVICE MANAGER

Growing Auto Dealership is accepting applications. Must be a team player & have the desire to work in a positive atmosphere. Must have mechanical exp. with all makes & models & be able to diagnose all aspects of service. Must have good communication skills & be able to handle a high volume of automobiles. For a confidential interview call 443-397-3227 or send resume to:

AUTOJOBS1@HOTMAIL.COM

222278

PT LEGAL AIDE needed for High-End Boutique in Lewes. 302-245-6611.

221245

Mature, responsible Bartender w/some exp. Apply within. CC22, 606 Bridgeville Hwy., Seaford, DE. No phone calls please.

220793

Auto Repossessor: Exp., clean driving record, must have good refs. Fax resume, 410-634-1776 or call 410-634-1775.

221680

Exp. Sign & Lighting Tech, bucket truck exp. & great with customers. 302-856-3400 ext. 11.

219957

Needed: School Bus Drivers
FT, Must have
school bus endorsement.
Indian River School District

Call 443-257-0145

Good pay and good hours!

222717

Lic. Hairstylist needed for busy salon at the Centre at Salisbury. Pls. call Elainia, 410-677-3337.

222156

Walls Farm & Garden Center: Harman Stove Repair Technician, 5 yrs. exp. Must have valid drivers license, knowledge of pellet stove, burning technology requir-ed. Apply at: 833 S. Dupont Blvd., Milford, DE 19963. No Phone Calls Please.

221540

JOURNEYMAN PLUMBER-

Maryland Lic., min. 3 yrs. service work exp., residential, light industrial, good driving record. Contact cheryl@royalplus.com.

221320

PT/FT Career Opportunity, flexible hours, info. seminars held wkly. in Salis. Call 443-523-0497 to schedule your appt.

221649

HVAC JOURNEYMAN TECHNICIAN

Hourly wage **PLUS** commission on Equipment sales!

Residential and Commercial

Refrigeration experience helpful.

Health Ins., Uniforms, 401k, Vacation, Holidays, Sick Days

Apply at:

Wicomico Heating & Air

621 East Railroad Avenue,

Salisbury, MD 21804 or email:

jennifer@wicomico

heatingandair.com

221973

Journeyman Electrician needed w/comm. exp. Must be able to bend conduit, working knowledge with single and three phase circuits. Control work a plus. Must have a current drivers lic. and clean driving record. Fax resume 410-883-3968.

221926

Industrial Electrician / Mechanic

Supervisor

Email resume to:

info@eascolaundry.com

or fax: 410-341-0481

222183

COMPUTER ENGRAVING/PRODUCTION

PT, weekday hours, must be flexible, extremely detailed oriented, have accurate typing ability, customer service skills and a good knowledge of page layout experience a plus. Contact Crown Trophy, 302-875-1949

221384

BESTEMPS OF EASTON

STEVENSVILLE

General Laborers

Demolition & Clean Up

EASTON

Packers / Assemblers

10 hour shifts

Day shift, \$8/hr.

Night shift, \$8.80/hr.

Contact BesTemps of Cambridge for details.

541 Poplar St.,
Cambridge, MD 21613
410-221-9675
E.O.E.

222862

SEWING TEACHER

Need someone experienced on Quantum Singer XL6000 to give me sewing lessons in my home. **CALL 302-629-6261**

222367

Sales

Right individual needed to fill an opening in our sales department. We will train the right person. This position is salary + commission. This person will be independent, be a self-starter, be highly motivated, and eager to learn. Email resumes to:

bill@dryzone.com

222495

High End Boutique Seeking

Exp. Salesperson, must be pleasant, with **FASHION KNOWLEDGE**. Please call & lv. all information on 302-245-6611 and we will return your call.

221244

R-n-R Grill & Bar, exp. Line Cook. Apply in person, Rt. 13, Laurel, DE. 302-875-3639

222521

Health & Wellness Company looking for motivated individuals to work from home. Must have computer with internet access and phone. To schedule an interview call 302-349-0878.

222686

Night & Weekend Tow Truck Driver for Somerset County, MD. Must Live in Central Somerset County, MD. Pays 30% of Tows. Must Have Copy Of Driving Record. Call 410-651-1875 for Application.

222419

BESTEMPS OF CAMBRIDGE

CAMBRIDGE

Dispatcher: Exp. required, Computer literate w/strong oral / written skills.

HURLOCK

Production workers needed

for all shifts. Call for details.

541 Poplar St.,
Cambridge, MD 21613
410-221-9675
E.O.E.

222854

Roll Back Operator: experienced, clean driving record, must have good refs. Fax resume, 410-634-1776 or call 410-634-1775.

221678

New houses being started!
Need Framing Contractor.
443-783-4997.

221985

Contractor's Helper. House repair, all aspects. Need 5 yrs. + exp., truck & all tools. Be close to Milford, DE. Email exp., refs., & per hour requirements to:
stevareno1814@aol.com

222528

A & A Service Company is
looking for an experienced
Service Technician. A qualified
applicant must possess a CFC
license, a valid drivers license
& must have **AT LEAST 5 YRS. EXP.** in the service tech field.
Applicants must be drug free,
& dependable. Geothermal
knowledge is a plus. Our
company offers exc. benefits,
401k, health, dental and vision. We have an **EXC. PAY PLAN.**
NO PHONE CALLS!
Email all resumes to:
mindyallen@mchsi.com

220772

Local powder coating company is taking applications for a powder coater. Wet paint experience very helpful. Must be self motivated, and aggressive. Must be able to work alone, operate skid loader, and sandblast. Will train right person. Must have transportation. Please call 302-398-8870.

220921

Auto & Diesel Mechanic to rebuild & repair, incl. paint cars & trucks. PT or Temp. Call 302-856-3400 ext. 10, lv. name, ph. # & pay req.

221956